

IMSRT Travel Calendar Sep 2015 - August 2016

Country	Month	Date	Event/Activity	Who involved	Faculty (FoM, FST, HSS, FMC, All)
Bulgaria	Sep-15	24/09-01/10/2015	EFF Fair + Agent Visit	NMM	All
Bulgaria	March/April	2016	Conversion Trip - BU Presentations and Student Sessions	NMM+Student	All
Canada	Jan-Feb	16	QS Toronoto, College Fairs, College and High School Visits in Ontario	LF and SSES (Colleges) and AT	All
China	Mar-16		Agent exhibition/visits, partnerships/guest lecture, Kaplan Joint activities, alumni/applicant event	ZL, CW, plus BS rep	FoM, FMC
China	Apr-16		Conversion trip	ZL, CW	All
China	Oct-15		BC Exhibition, agent/Kaplan and partnership visits	ZL, CW, plus BS and MS rep	FoM
Cyprus	Oct-15	9-13/10/2015	TCS Fair in support to the agent	NMM (Johanna Allin covering)	All
Cyprus	Nov-15	10-15/11/2015	BC Fair + Savvides Fair in Pafos	NMM	All
Finland	Sep-15	11/09/2015	Visit to Kannaksen Lukio - IB high school; Kilroy Live Helsinki	AT	All
Finland	Apr-16		Kilroy Education UK Focus event	AT	All
Germany	Oct-15	24-26/10/2015	QS Fair and International School visits in Frankfurt and Cologne	AT	All (PG)
Germany	Nov-15		BC Fair	LF	All (UG)
Greece	Oct-15		QS Fair in Athens	LF	All
Greece	Nov-15	6-9/11/2015	BC Fair + Agent visit	NMM	All
Greece	March/April	2016	QS Fair + Agents Visit + Alumni Event	NMM	All
Hong Kong	Jan-16		Agent visits and Kaplan joint activities	ZL, CW	All
Hong Kong	Jul-16		HKDSE fairs and agent exhibitions and visits, Kaplan joint activities	ZL, CW	All
Iceland	Sep-15		Kilroy Live - Reykjavik	AT	All
Iceland	Oct-15		Lingo Education Fair	AT	All, FMC
Iceland	Oct-15		Visit to Reykjavik Technical College	AT & Academic	FMC, FoM
Iceland	Apr-16		Kilroy Education UK Focus event	AT	All
India	Aug-15		BC UG Mission + visit to IB schools/consortium approach + corporate dinner in Chennai	KK + LL + BU Alumni	All
India	Nov-15		BC exhibition + agent fairs & visits + consortium approach	KK	All
India	Feb-16		BC exhibition + agent fairs & visits	KK	All
India	May-16		Agent fairs + agent visits + alumni and applicant reception	KK	All
Indonesia	Sep-15		Sun Education Exhibition, Visit to Global Jaya School	RM (Alumni attending)	All
Indonesia	Nov-15		British Council Exhibition, Agent Interview Sessions, Visit to BINUS University, Informal Alumni Dinners, Brief students at partner institution, Relationship building with British Council, Alumni, Partners and Agents	RM & FoM Academic	FoM
Indonesia	Feb/March-16		IBEC Interview Sessions and Application Days, British Council Exhibition, Guest Lecture, Informal Alumni Dinners, Visit to BINUS University & Potential partner universities, Relationship building with British Council, Alumni, Partners and Agents		
Indonesia	Jun-16		Agent Interview Sessions, Guest Lecture, Pre-Departure Briefing, Visit to BINUS University	RM	All
Italy	Oct-15	12/10/2015	QS Fair - PG Fair - School Visits	AT	All
Italy	Feb-16		BC Fair Milan + School Visits	NMM	All
Kazakhstan	Sep-15		Marketing activities led by Kaplan	KK (Kaplan attending?)	All
Malaysia	Oct-15		Partnership and recruitment visit	RS	All
Malaysia	Nov-15		Partnership and recruitment visit	RS	All
Malaysia	Feb-16		BC Exhibition, Sunway University Exhibition and agent Visits, Alumni event	RS	All
Malaysia	May-16		Agent visit	RS	All
Middle East	Oct-15		Qatar - QICF Exhibition + partner and agent visits	JL	All
Middle East	Nov-15		Saudi Arabia - Schools + agent visit + interview sessions	JL	All
Middle East	Nov-15		Egypt - Global Vision Exhibition + Mousez interview session	JL	All
Middle East	Apr-16		Saudi Arabia - IECHE (inc ABP Colege Fair in Doha)	JL+IAT	All
Nigeria	Oct-15		BCIE Fair, agent visits	JL	All
Nigeria	Oct-15		WAGE (West African Gaming Expo) 15 / Keynote speaker	JL (Paula Callus attending)	All
Nigeria	Apr-16		UKEAS Fair, agent visits	JL	All
Nigeria	Jun-16		BCIE Fair, agent visits, PDB's, alumni event	JL	All
Norway	Sep-15		Kilroy Live - Oslo	AT	All
Norway	Oct-15		QS World Grad School Fair - Oslo	AT	All
Norway	Nov-15		Visit to International School of Stavanger	AT	All
Norway	Jan-16		Norway Study Fairs - Bergen	AT	All
Norway	Feb-16		Norway Study Fairs - Oslo	AT	All
Norway	Apr-16		Kilroy UK Focus event	AT	All
Russia	Oct-15		BC Exhibition + SRT Fair + visit to financial University	KK + BS Academic	FoM
Russia	Mar-16		QS fair + visit to Financial University	KK + BS Academic	FoM

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South Korea	Oct-15		Visits to key agents, UKEN Education Fair, Alumni event, Intdependent 'English School' meeting, In-country 'Naver' training	ZL	All
South Korea	Mar-16		RM&Alumni visit to Busan, UKEN Education Fair, Applicant and Alumni Reception, Kaplan agent training, Visits to key agents, Open alumni event	ZL/Alumni	All
Spain	Oct-15	18/10-1/11/2015	BC Fair + Uday Intl School Tour	NMM	All
Spain	Feb-16		Intl School Tour Fair	NMM	All
Spain	March/April 2016		QS Fair + School Visits + Uni San Jorge Visit	NMM	All
Taiwan	Oct-15		BC Exhibitions + Agent	RS/FoM	FoM
Taiwan	Jan-16		Agent exhibition, agent visits	RS	All
Taiwan	Mar-16		Agent exhibition, agent visits	RS/FoM	FoM
Taiwan	May-16		Agent visits / conversion activities 4	RS	All
Thailand	Nov-15		OCSC Exhibition, Agent Interview Sessions, Informal Alumni Dinners	RM	All
Thailand	Jan-16		Informal Alumni Dinners	RM	All
Thailand	Mar-16		Agent Interview Sessions and Application Days, Guest Lecture, Informal Alumni Dinners	RM & FoM Rep	FoM
Thailand	Jun-16		Brieing, Visit to Chulalongkorn	RM & FoM, MS Reos	FMC, FoM
Thailand	Jul-16		Agent Interview Sessions, British Council Exhibition	RM	All
Thailand	Aug-16		Conversion activity and application generation through agent visits	RM	All
The Baltics	Oct-15		Baltic Council Fairs/Visits	RS	N/A
The Baltics	Mar-16		Baltic Council Visits	RS	N/A
Turkey	Oct-15	9-18/10/2015	A2 Fair in Istanbul + Doga School Fair + Agents Training	NMM	All
Turkey	May-16		Agents Visits - Student Sessions	NMM	All
Turkey	March/April 2016		A2 or IEFT or BC Fair	NMM	All
Turkey	Jul-16		Conversion Trip - Student sessions + Alumni Event	NMM + Alumni	All
USA	Sep/Oct -15		NACAC Conference and NACAC Fair in San Diego, plus School in South California	LF - ATP - Alumni	All
USA	Apr-16		TACAC Conference and NACAC Fairs and School visits in San Antonio, Austin	LF - ATP - Alumni	All
Vietnam	Oct-15		ISC-UKEAS Exhibition, Agent Interview Sessions, British Council Exhibition, Visit to Kaplan Office, New partnership activity	RM/Alumni	All
Vietnam	Mar-16		ISC-UKEAS Exhibition, Agent Interview Sessions, British Council Exhibition, New partnership activity follow up work, Visit to Kaplan Office	RM&FoM Academic	FoM
Vietnam	Jun-16		Alumni&Applicant Reception in Hanoi and Ho Chi Minh City, Pre-departure for September intake, Agent visits & Training sessions, Institution and partner visits	RM,MS and FoM Academic	FMC, FoM